

Leasing market in Poland after three quarters of 2008

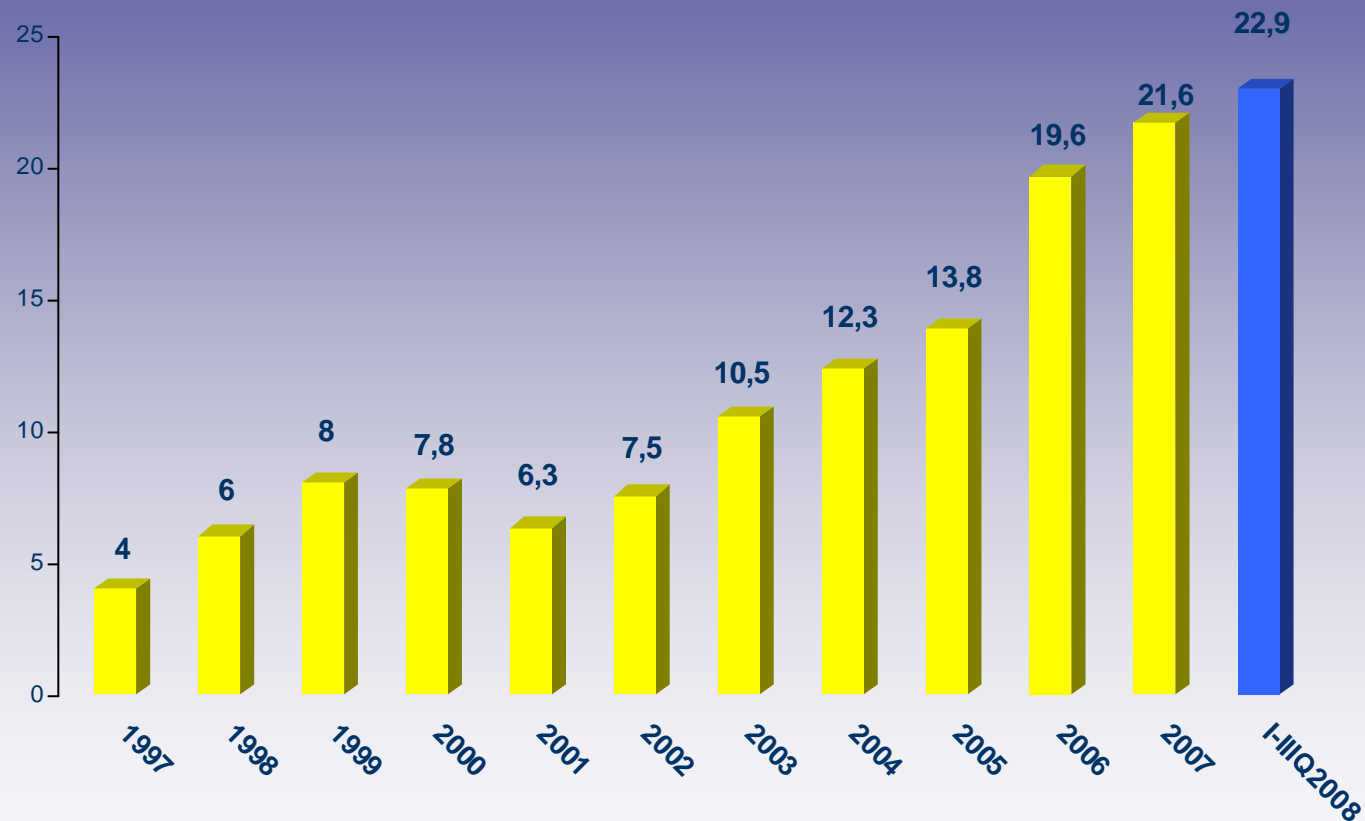
Warszawa, October 2008

Members of the Polish Leasing Association

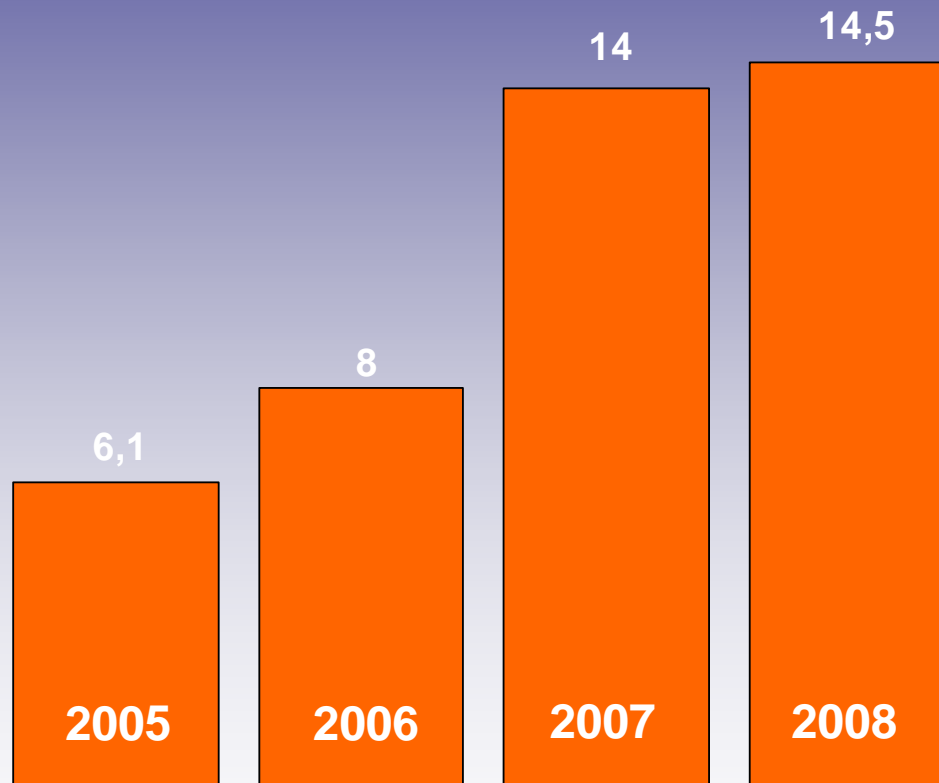
Bankowy Fundusz Leasingowy S.A.
BGŻ Leasing Sp. z o.o.
BNP Paribas Lease Group Sp. z o.o.
BRE Leasing Sp. z o.o.
BZ WBK Finanse & Leasing S.A.
Caterpillar Financial Services Poland Sp. z o.o.
De Lage Landen Leasing Polska S.A.
Deutsche Leasing Polska S.A.
DnB Nord Leasing Sp. z o.o.
Europejski Fundusz Leasingowy S.A.
Fortis Lease Polska Sp. z o.o.
Handlowy-Leasing S.A.
IKB Leasing Polska Sp. z o.o.
Immoconsult Polska Sp. z o.o.
ING Lease (Polska) Sp. z o.o.
Kredyt Lease S.A.
LHI Leasing Polska Sp. z o.o.
Masterlease Polska S.A.

Mercedes-Benz Leasing Polska Sp. z o.o.
Millennium Leasing Sp. z o.o.
NOMA 2 Sp. z o.o.
Nordea Finance Polska S.A.
ORIX Polska S.A.
PEKAO Leasing Sp. z o.o.
PEAKAO Leasing i Finanse S.A.
Raiffeisen Leasing Polska S.A.
Scania Finance Polska Sp. z o.o.
SEB Leasing Polska Sp. z o.o.
SG Equipment Leasing Polska Sp. z o.o.
SGB-Trans-Leasing PTL Sp. z o.o.
Siemens Finance Sp. z o.o.
VB Leasing Polska Polska S.A.
VFS Usługi Finansowe Polska Sp. z o.o.
Volkswagen Leasing Polska Sp. z o.o.
Watin Leasing & Finance S.A.
Polski Związek Wynajmu i Leasingu Pojazdów

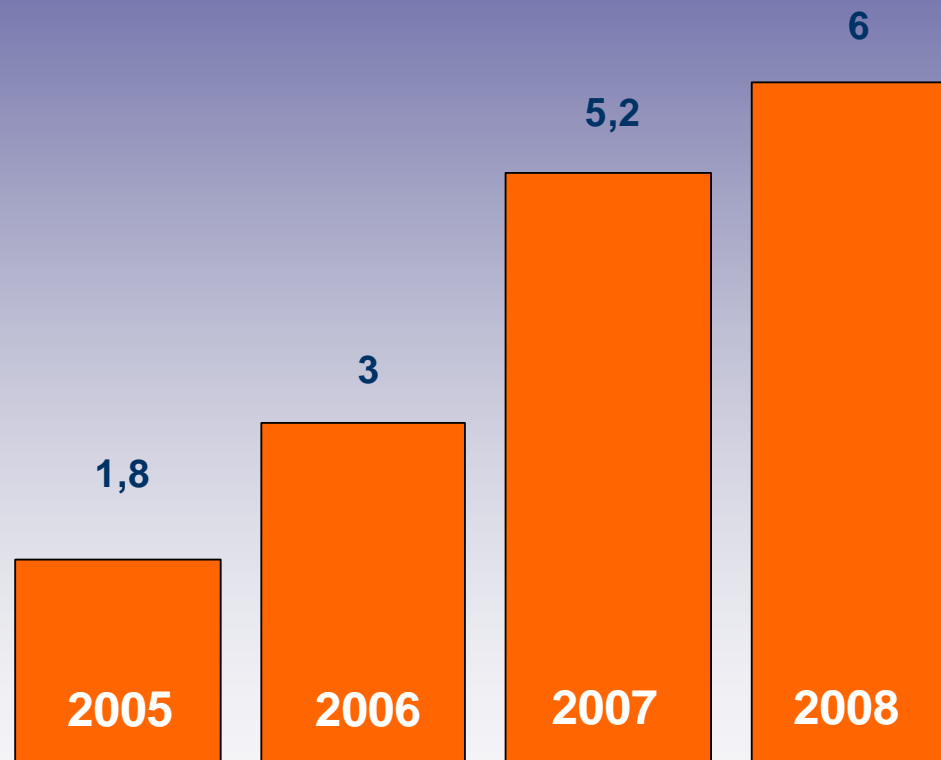
Total net value of movables leased in I-IIIQ of years 1997-2008 (PLN bn)



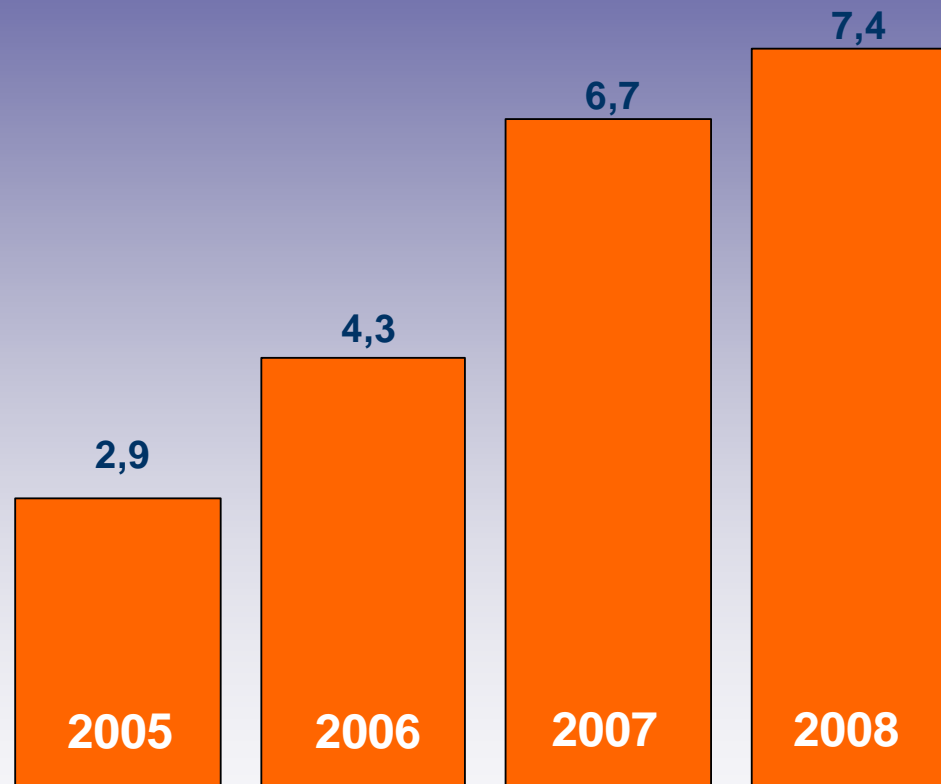
Total net value of vehicles leased in I-IIIQ of years 2005-2008 (PLN bn)



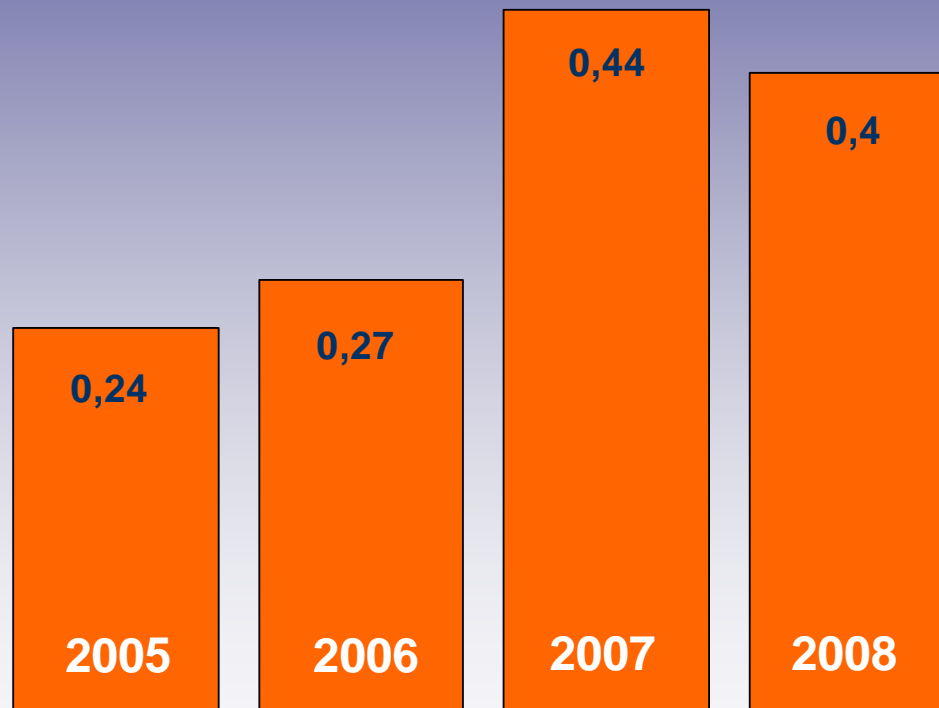
Total net value of the passenger cars leased in I-IIIQ of years 2005-2008 (PLN bn)



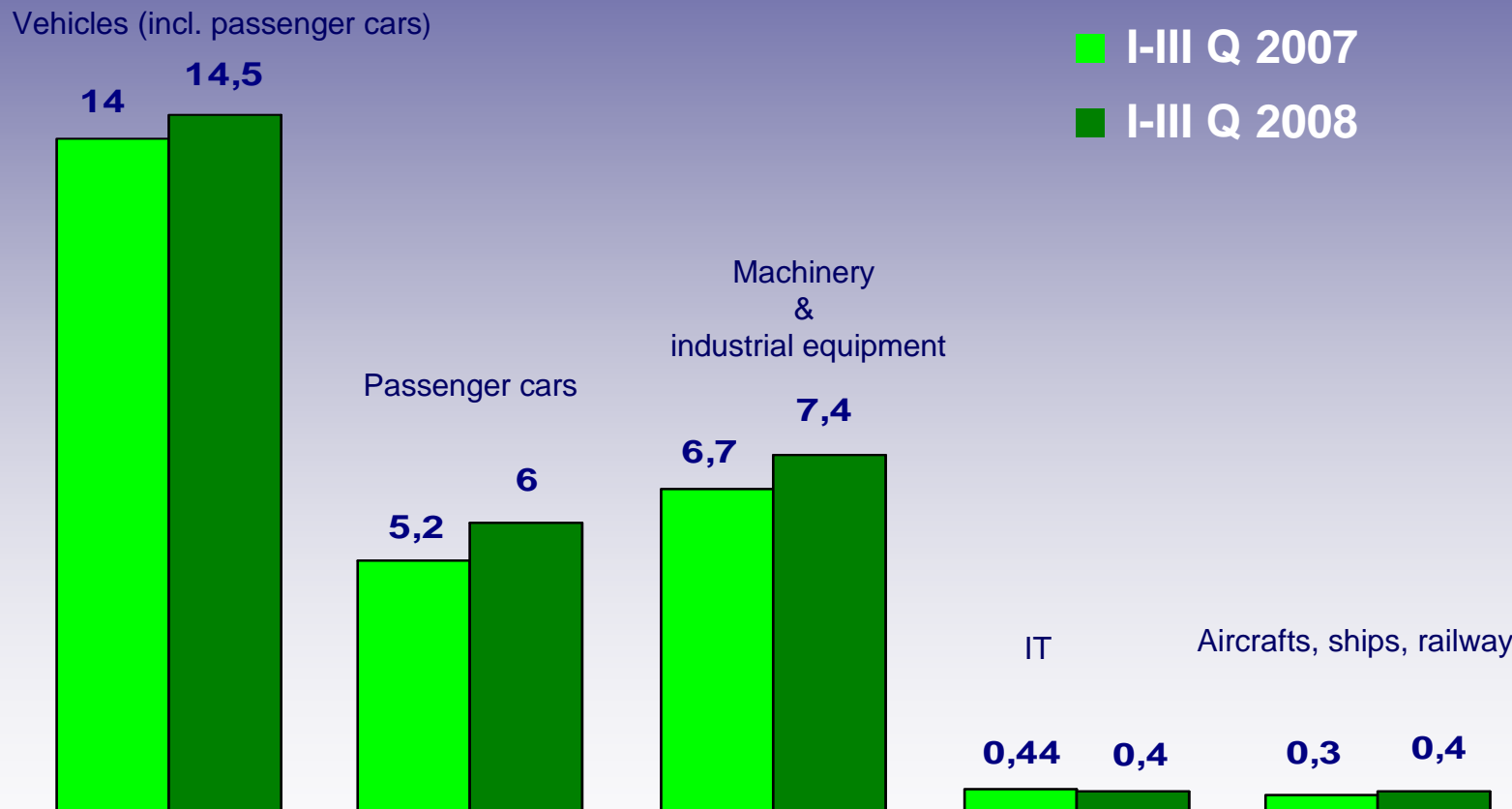
Total net value of machinery and industrial equipment leased in I-IIIQ of years 2005-2008 (PLN bn)



Total net value of computers and office equipment leased in I-IIIQ of years 2005-2008 (PLN bn)

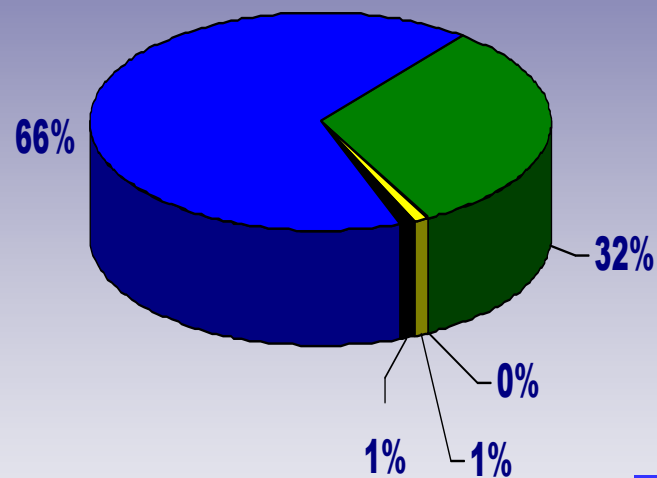


Total value of leased assets by segments of the movables market in I-IIIQ of the years 2007-2008 (PLN bn)

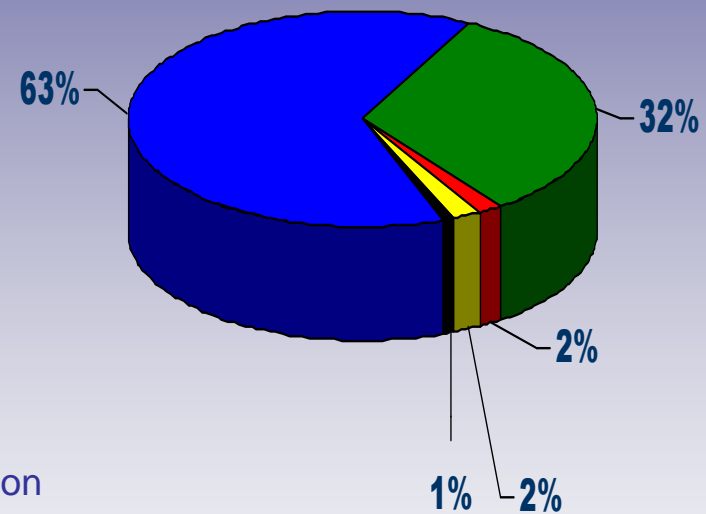


Estimated share in the movable leasing market by segments in I-IIIQ of 2007 and 2008

2007 – PLN 21,6 bn



2008 – PLN 22,9 bn



- Road transportation
- Machinery & industrial equipment
- Coputers and office equipment
- Railway, aircrafts, ships
- Other

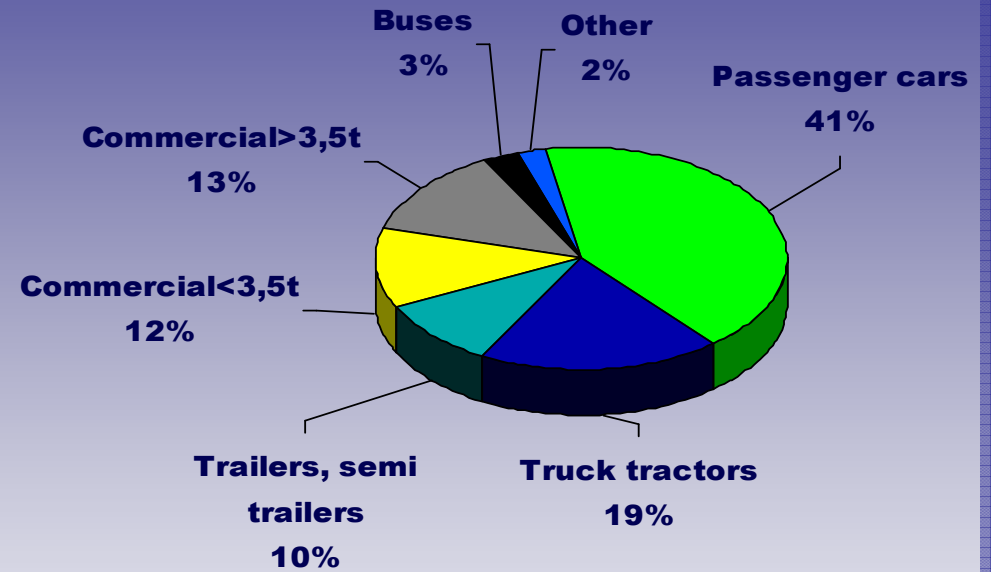
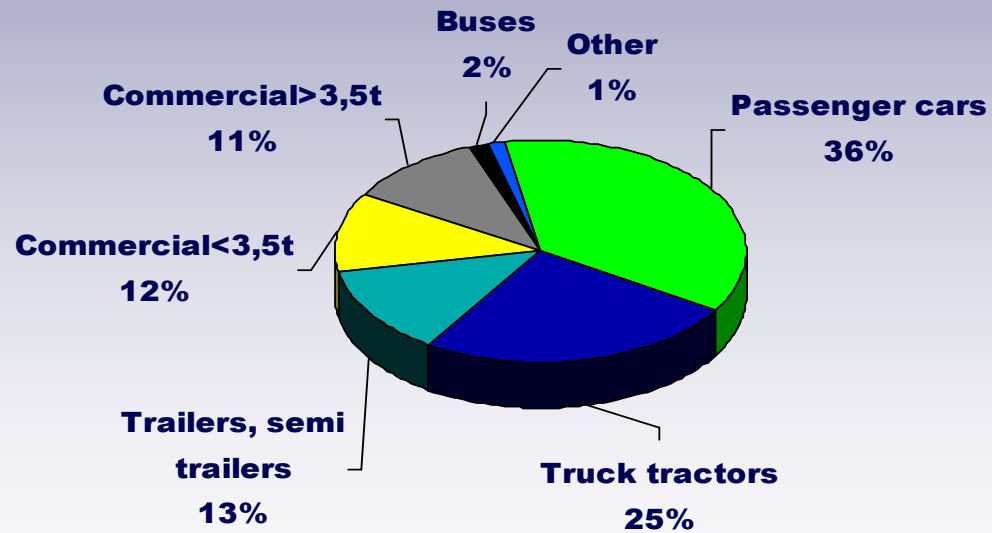


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Source: PLA

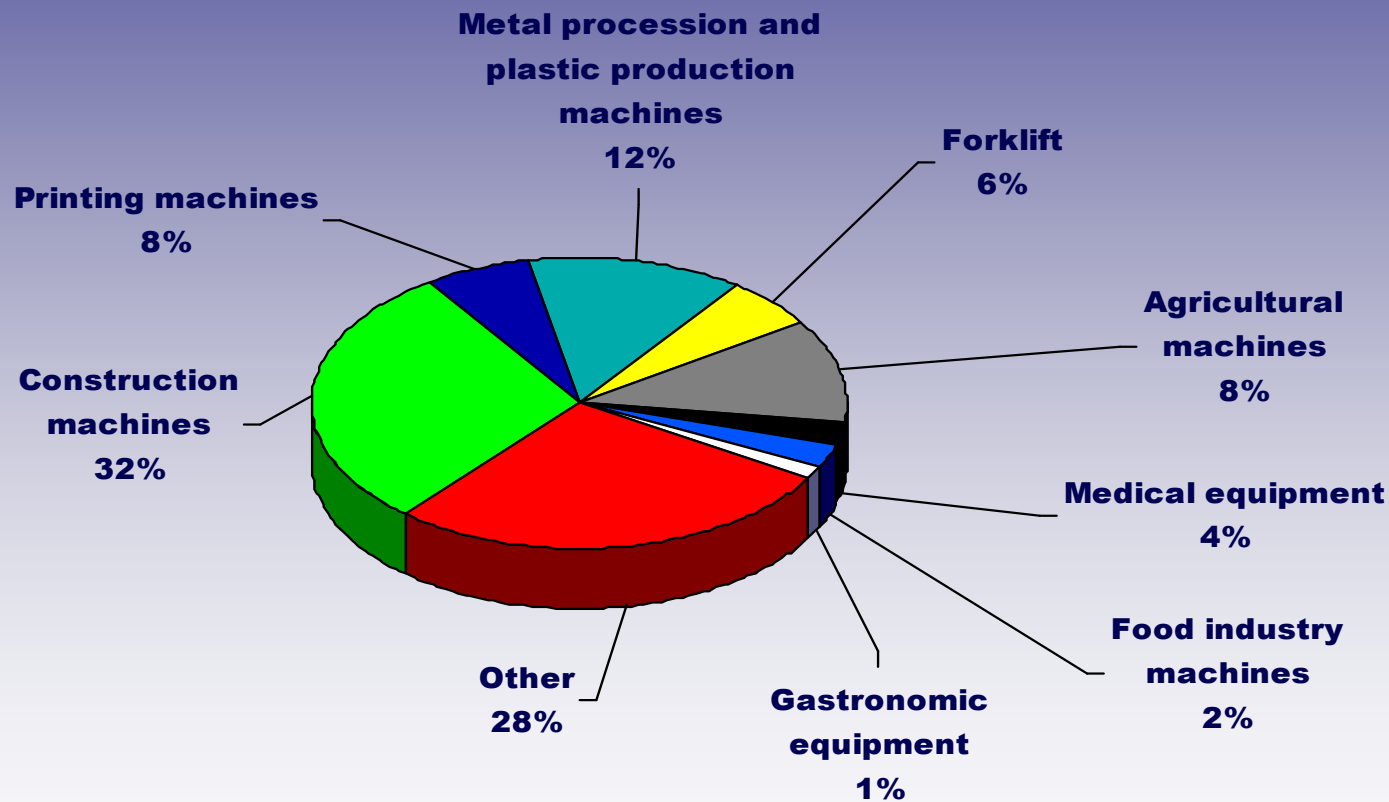
Vehicle leased per asset category in I-IIIQ of 2007 and 2008

2007

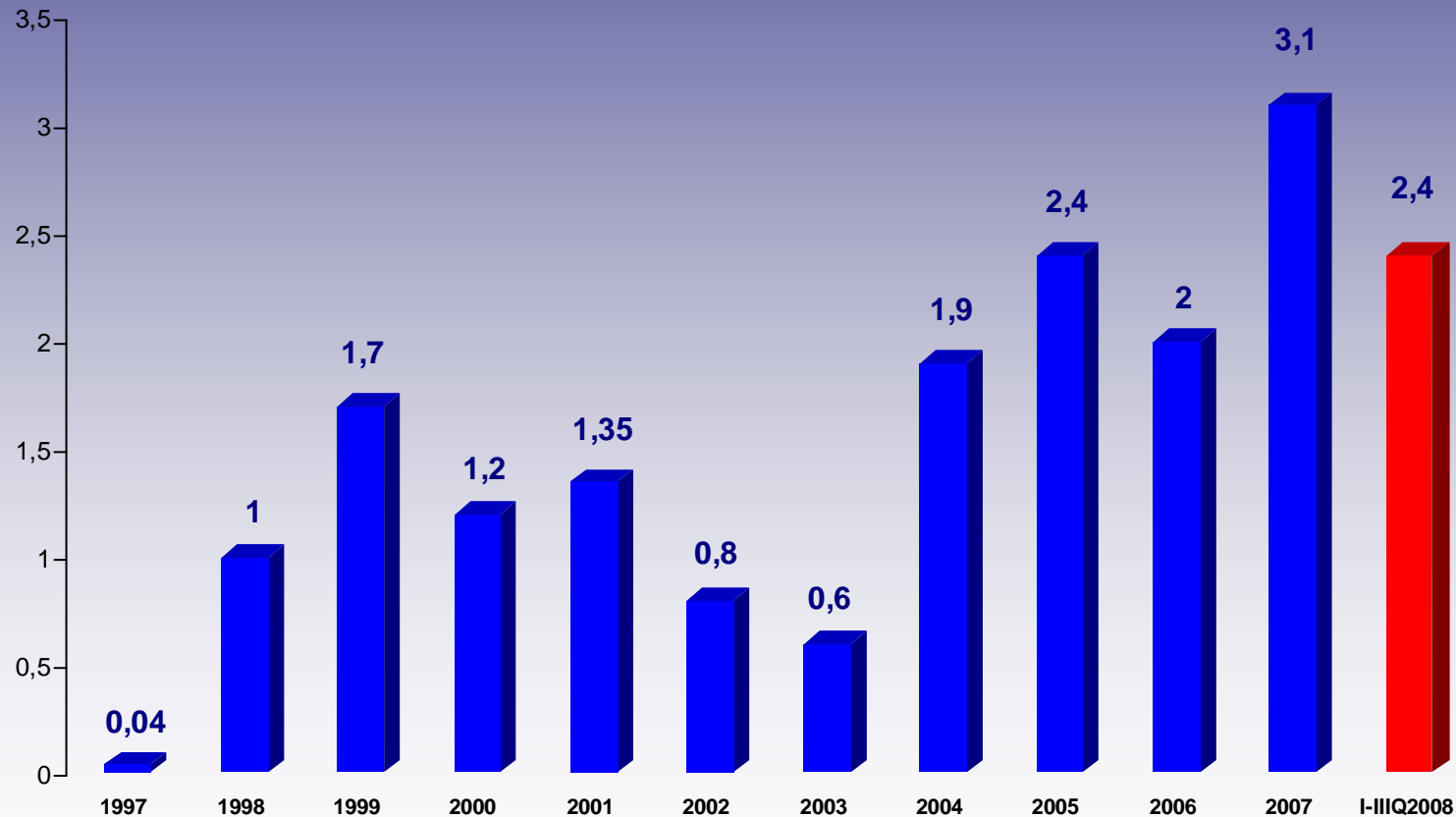


2008

Machinery and industrial equipment leased per asset category in I-IIIQ of 2008 (PLN 2,4 bn)

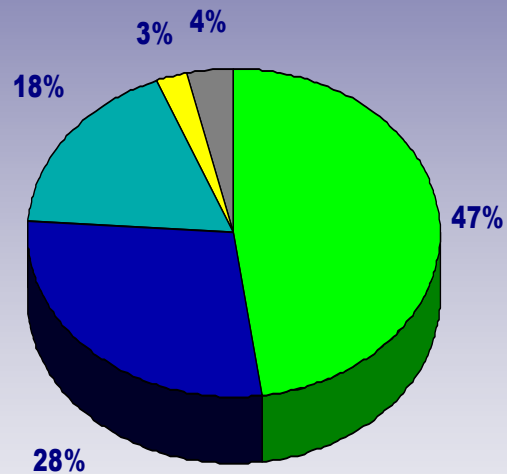


Total net value of real estate leasing in years 1997-2008 (PLN bn)

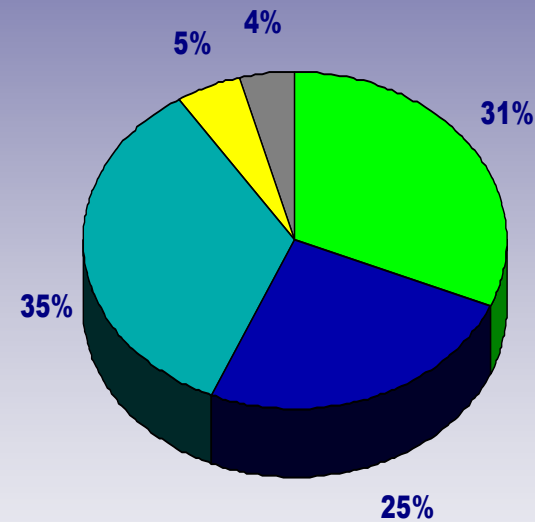


Real estate leases per building type in I-IIIQ of 2007 and 2008

2007
PLN 2,1 bn



2008
PLN 2,4 bn



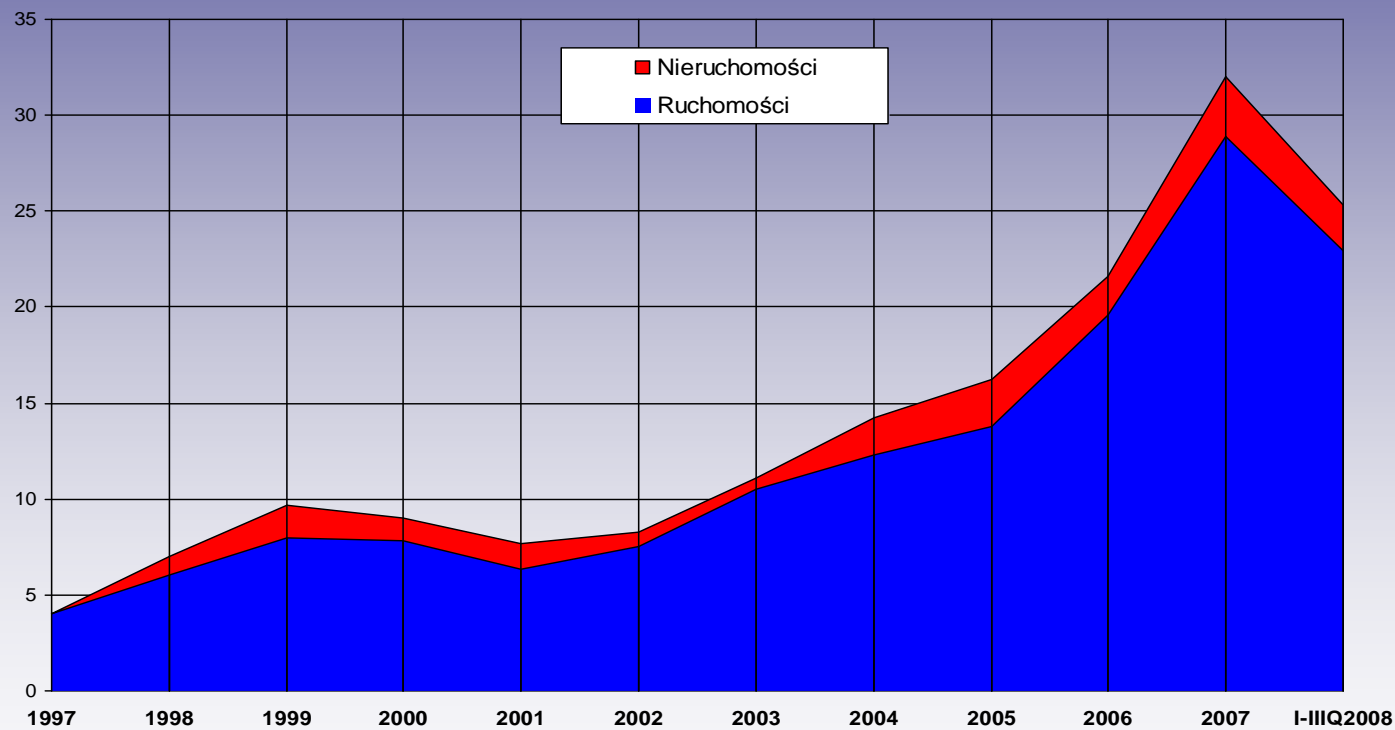
- Retail outlets
- Office buildings
- Industrial
- Hotels and leisure
- Other



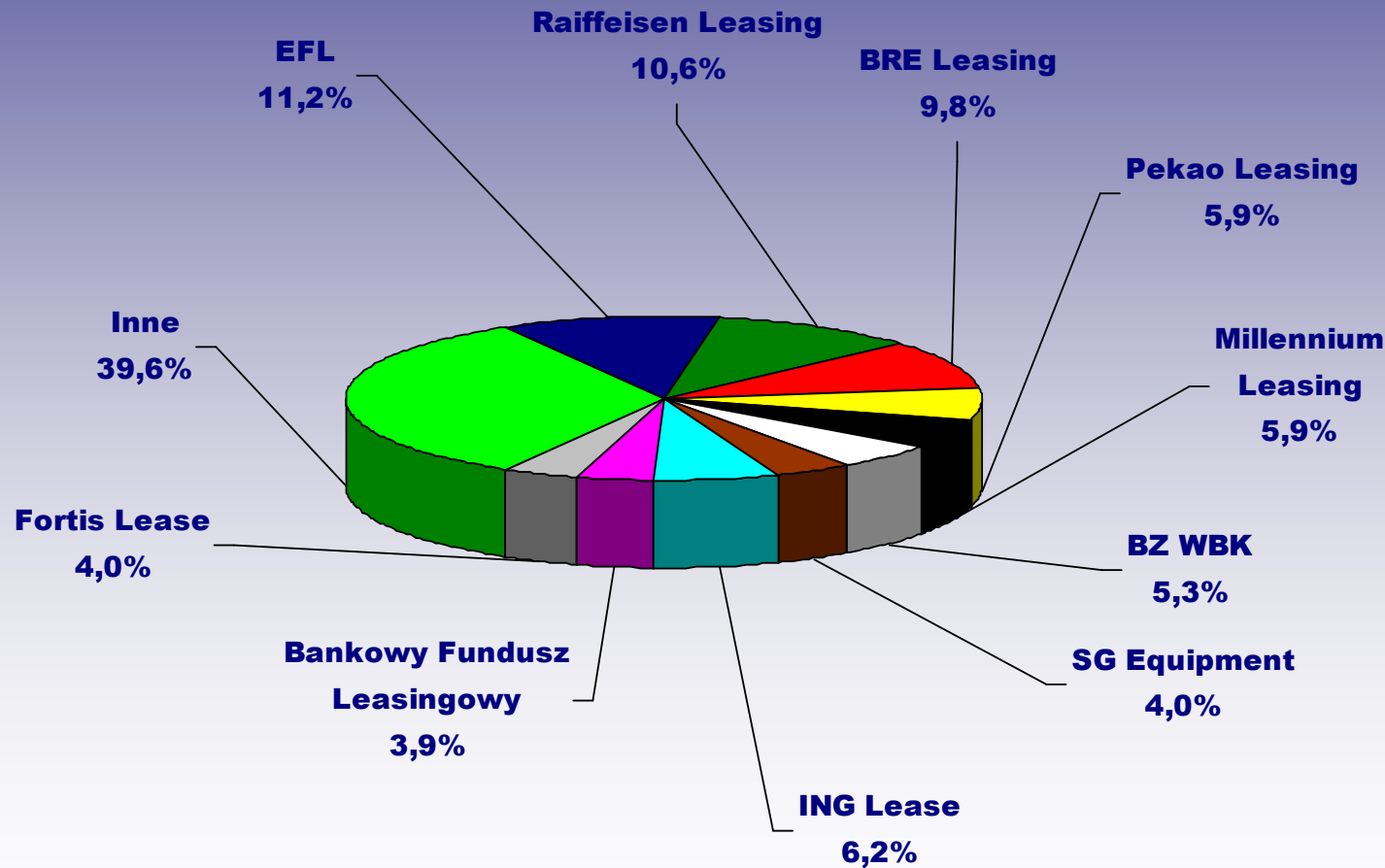
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Source: PLA

Total net value of leasing in years 1997-2008



Ten top companies' share in the leasing market in I-IIIQ of 2008 (estimated value of the market – PLN 25,3 bn)



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Source: PLA